

Calendar Year Pool Revenue By Month

|                      | Jan-18            | Feb-18            | Mar-18            | Apr-18            | May-18             | Jun-18             | Jul-18             | Aug-18             | Sep-18            | Oct-18            | Nov-18            | Dec-18            | Calendar Year Totals |
|----------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------------------|-------------------|----------------------|
| Pool Fees - Res      | \$8,230.36        | \$8,197.51        | \$8,201.62        | \$8,196.29        | \$8,861.20         | \$8,284.69         | \$8,291.22         | \$8,297.77         | \$8,261.20        | \$8,284.26        | \$8,304.41        | \$8,284.07        | \$99,694.60          |
| Pool Fees - Com      | \$1,038.00        | \$1,038.00        | \$1,034.32        | \$1,028.40        | \$1,045.68         | \$1,039.24         | \$1,035.29         | \$1,014.00         | \$1,020.00        | \$1,007.42        | \$1,018.80        | \$1,020.00        | \$12,339.15          |
| Grant Money          |                   |                   |                   |                   |                    |                    |                    |                    |                   |                   |                   |                   | \$0.00               |
| Swim Lessons         |                   |                   |                   |                   |                    | \$6,060.00         | \$3,950.00         | \$430.00           |                   |                   |                   |                   | \$10,440.00          |
| Mommy & Me           |                   |                   |                   |                   |                    | \$40.00            | \$80.00            |                    |                   |                   |                   |                   | \$120.00             |
| Little Swimmers      |                   |                   |                   |                   |                    | \$22.00            | \$40.00            | \$6.00             |                   |                   |                   |                   | \$68.00              |
| Night Swim           |                   |                   |                   |                   |                    | \$368.00           | \$680.00           | \$392.00           |                   |                   |                   |                   | \$1,440.00           |
| Gate Fees            |                   |                   |                   |                   |                    | \$608.00           | \$1,257.00         | \$765.00           |                   |                   |                   |                   | \$2,630.00           |
| Pool Passes          |                   |                   |                   |                   |                    | \$1,440.00         | \$80.00            | \$50.00            |                   |                   |                   |                   | \$1,570.00           |
| Lifeguard Lessons    |                   |                   |                   |                   |                    | \$500.00           | \$50.00            | \$50.00            |                   |                   |                   |                   | \$600.00             |
| Vending              |                   |                   |                   |                   |                    |                    |                    | \$668.50           |                   |                   |                   |                   | \$668.50             |
| Aquatic              |                   |                   |                   |                   |                    | \$3,265.00         | \$615.00           | \$115.00           |                   |                   |                   |                   | \$3,995.00           |
| Pool Donations       |                   | \$200.00          |                   |                   | \$200.00           |                    |                    | \$90.00            |                   |                   |                   |                   | \$490.00             |
| Pool Rental Fees     |                   |                   |                   |                   |                    | \$1,671.00         | \$3,599.50         | \$300.00           | \$225.00          |                   |                   |                   | \$5,795.50           |
| Miscellaneous Income |                   |                   |                   | \$182.37          |                    |                    |                    |                    |                   |                   |                   |                   | \$182.37             |
| Other Billed Income  |                   |                   |                   |                   |                    | \$15.00            | \$40.00            |                    |                   |                   |                   |                   | \$55.00              |
| Donations            |                   |                   |                   |                   |                    |                    |                    |                    |                   |                   |                   |                   | \$0.00               |
| <b>Total Revenue</b> | <b>\$9,268.36</b> | <b>\$9,435.51</b> | <b>\$9,235.94</b> | <b>\$9,407.06</b> | <b>\$10,106.88</b> | <b>\$23,312.93</b> | <b>\$19,718.01</b> | <b>\$12,178.27</b> | <b>\$9,506.20</b> | <b>\$9,291.68</b> | <b>\$9,323.21</b> | <b>\$9,304.07</b> | <b>\$140,088.12</b>  |

Calendar Year Pool Expenses By Month

|                             | Jan-18            | Feb-18            | Mar-18            | Apr-18            | May-18              | Jun-18              | Jul-18              | Aug-18              | Sep-18            | Oct-18            | Nov-18            | Dec-18            | Calendar Year Totals |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|-------------------|-------------------|-------------------|-------------------|----------------------|
| Audit                       |                   |                   |                   |                   |                     |                     |                     |                     |                   |                   |                   |                   | \$0.00               |
| Advertising                 |                   |                   |                   |                   |                     |                     |                     |                     |                   |                   |                   |                   | \$0.00               |
| Bank Fees                   |                   |                   |                   |                   |                     |                     |                     |                     |                   |                   |                   |                   | \$0.00               |
| Chemicals                   |                   |                   | \$711.00          |                   | \$312.54            | \$1,915.69          | \$185.51            | \$1,505.78          |                   |                   |                   |                   | \$4,630.52           |
| Dues, Fees, & Subscriptions |                   |                   |                   |                   |                     |                     |                     |                     |                   |                   |                   |                   | \$0.00               |
| Gas, Fuel, and Oil          |                   |                   |                   |                   |                     |                     |                     |                     |                   |                   |                   |                   | \$0.00               |
| Legal Expense               |                   |                   |                   |                   |                     |                     |                     |                     |                   |                   |                   |                   | \$0.00               |
| Lab Supplies                |                   |                   |                   |                   |                     |                     |                     |                     |                   |                   |                   |                   | \$0.00               |
| Liability Insurance         |                   |                   |                   |                   | \$3,804.73          |                     |                     |                     |                   |                   |                   |                   | \$3,804.73           |
| Miscellaneous Expense       |                   |                   |                   |                   |                     |                     |                     |                     |                   |                   |                   |                   | \$0.00               |
| Office Supplies             |                   |                   |                   |                   | \$191.85            | \$329.29            |                     | \$174.02            |                   |                   |                   |                   | \$695.16             |
| Operating Expense           |                   |                   |                   |                   | \$209.98            | \$986.61            | \$656.37            | \$84.45             |                   |                   |                   | \$1.99            | \$1,939.40           |
| Permits/Fees                | \$495.61          |                   |                   |                   |                     |                     |                     |                     |                   |                   |                   | \$205.20          | \$700.81             |
| PG&E Electric               | \$65.26           | \$64.34           | \$77.59           | \$56.28           | \$269.28            | \$2,734.74          | \$3,023.75          | \$3,096.82          | \$1,601.70        | \$18.56           | \$19.71           | \$19.06           | \$11,047.09          |
| PG&E Gas                    | \$129.90          | \$91.18           | \$132.17          | \$56.72           | \$85.73             | \$1,072.52          | \$116.40            | \$343.41            | \$904.00          | \$25.78           | \$28.64           | \$37.48           | \$3,023.93           |
| R&M Infrastructure          |                   |                   |                   |                   | \$785.43            | \$618.84            |                     |                     |                   |                   |                   |                   | \$1,404.27           |
| Rental of Equipment         |                   |                   |                   |                   | \$445.00            |                     |                     |                     |                   |                   |                   |                   | \$445.00             |
| Repairs/Maint BLDG          | \$50.00           |                   | \$50.00           | \$50.00           | \$50.00             | \$225.18            | \$50.00             | \$50.00             | \$50.00           | \$50.00           | \$50.00           | \$50.00           | \$725.18             |
| Repairs/Maint EQUIP         |                   |                   |                   |                   | \$53.43             | \$214.07            |                     | \$509.61            |                   | \$160.88          |                   |                   | \$937.99             |
| Seminars & Education        | \$294.41          |                   |                   |                   |                     |                     | \$300.00            |                     |                   |                   |                   |                   | \$594.41             |
| Tools                       |                   |                   |                   |                   |                     |                     |                     | \$6.69              |                   |                   |                   |                   | \$6.69               |
| Social Security Taxes       | \$13.97           | \$3.68            |                   |                   | \$270.34            | \$1,345.21          | \$1,224.54          | \$920.63            | \$273.09          |                   |                   |                   | \$4,051.46           |
| Testing Expense             |                   |                   |                   |                   |                     |                     |                     |                     |                   |                   |                   |                   | \$0.00               |
| Wages & Salaries Production |                   | \$47.39           |                   |                   | \$2,691.66          | \$17,580.79         | \$13,238.58         | \$12,034.28         | \$3,570.33        |                   |                   |                   | \$49,163.03          |
| Overtime Paid               | \$232.38          |                   |                   |                   | \$841.39            | \$4.13              | \$965.39            |                     |                   |                   |                   |                   | \$2,043.29           |
| Workers Comp                |                   |                   |                   |                   | \$3,724.12          |                     |                     | \$629.17            |                   |                   |                   |                   | \$4,353.29           |
| Depreciation                | \$2,815.42        | \$2,815.42        | \$2,815.42        | \$2,815.42        | \$2,815.42          | \$2,815.42          | \$2,815.42          | \$2,815.42          | \$2,833.33        | \$2,833.33        | \$2,833.33        | \$2,833.33        | \$33,856.68          |
| Other                       | \$293.21          |                   |                   | \$263.78          | \$264.43            |                     |                     |                     |                   |                   | \$100.00          |                   | \$921.42             |
| <b>Total Expenses</b>       | <b>\$4,390.16</b> | <b>\$3,022.01</b> | <b>\$3,786.18</b> | <b>\$3,242.20</b> | <b>\$16,815.33</b>  | <b>\$29,842.49</b>  | <b>\$22,575.96</b>  | <b>\$22,170.28</b>  | <b>\$9,232.45</b> | <b>\$3,088.55</b> | <b>\$3,031.68</b> | <b>\$3,147.06</b> | <b>\$124,344.35</b>  |
| <b>Net Income (loss)</b>    | <b>\$4,878.20</b> | <b>\$6,413.50</b> | <b>\$5,449.76</b> | <b>\$6,164.86</b> | <b>(\$6,708.45)</b> | <b>(\$6,529.56)</b> | <b>(\$2,857.95)</b> | <b>(\$9,992.01)</b> | <b>\$273.75</b>   | <b>\$6,203.13</b> | <b>\$6,291.53</b> | <b>\$6,157.01</b> | <b>\$15,743.77</b>   |