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March 13, 2020

Mr. William Rodriguez  
District Manager  
Burney Water District  
20222 Hudson Street  
Burney, California 96013-4260

RE: 2020-21 Property/Liability Program Estimated Contribution

Dear Mr. Rodriguez,

We sincerely appreciate your continued support of SDRMA and patience in waiting for the 2020-21 rates while we are working on obtaining renewal costs from the program excess/reinsurer carriers.

SDRMA continues to make every effort to reduce operating costs and minimize rate increases while ensuring the financial integrity of the Property/Liability Program. We have received initial indications from our excess/reinsurer carriers of imposed rate increases that are impacting all of their clients, including SDRMA.

The current insurance market continues to be impacted by the catastrophic losses around the world. Underwriting practices throughout the insurance market are consistently evolving due to the development of losses and cost of claims. Based on those factors and overall pool claims costs over the past several years, after considerable review and discussion with the SDRMA Board of Directors, 2020-21 renewal rates for the SDRMA Property/Liability Program need to be increased.

Instead of our normal annual rate letter, we are providing you with an estimated contribution percentage increase for use in your budgeting process. Over the next couple of months, we will continue to work with our excess/reinsures to negotiate the rate increases on behalf of our program membership. Your agency's actual renewal contribution will be confirmed on the 2020-21 renewal invoice that will be sent out in mid-May.

The actual contribution amount for 2020-21 will vary compared to 2019-20 due to rate increases, any coverage limit changes, stand-alone policy pricing, scheduled item additions/deletions, updates on agency operations submitted on the renewal questionnaire, risk factor adjustments, and Credit Incentive Program (CIP) points earned. Your agency's estimated contribution percentage increase is as follows:

| 2019-20 Annual Contribution<br>\$10M Liability Limits | 2020-21 Annual Contribution<br>Proposed % Increase |
|---|--|
| \$42,130.00   | 40%  |

58,782

+ 16,932



Our excess insurance carriers have encouraged us to ask each agency about the need for high liability limits, as they charge SDRMA and the agency based on the higher liability limits they are providing. Please consider a decrease to your liability coverage in exchange for a decrease in contribution as shown in the table below:

| Lower liability coverage from \$10 million per occurrence to: | Estimated decrease to FY 2020-21 Proposed % Increase (above) |           |
|---|--|-----------|
| \$5.0 million per occurrence                                  | 5%   | 214,745.5 |
| \$2.5 million per occurrence                                  | 10%  | 112,434   |

56,375.50  
54,767.00

*Other Important Items to Note:*

- If you would like to elect an alternative liability limit for 2020-21, please provide your selected limit by **April 30, 2020** by emailing [memberplus@sdrma.org](mailto:memberplus@sdrma.org).
- No Longevity Distribution is declared for the Property/Liability Program this year.
- Our Multi-Program Discount provides members a great opportunity to save money. Members receive an automatic multi-program discount of 5% per program (Property/Liability and Workers' Compensation) while they belong to both programs.
- Your annual contribution provides your agency with access to safety and loss prevention services, resources, and trainings that are provided at no additional cost, including Target Solutions, AB 1825/AB 1234 training, ergonomic assessments, discounted CSDA Conferences, trainings and webinars, and safety DVDs.
- The 2020-21 estimated contribution range does not serve as a 'not to exceed' amount. Any policy adjustment made before or after July 1 may incur a change in premium.
- Members considering withdrawal from coverage with SDRMA for the 2020-21 program year are required to submit a "Notice of Intent to Withdraw" by April 1 in accordance with SDRMA Bylaws and must have completed the initial three full program year commitment period.

On behalf of the Board of Directors and our entire risk management team, we thank you for your continued participation in our programs! If you have any questions, please contact Ellen Doughty, at [edoughty@sdrma.org](mailto:edoughty@sdrma.org) or 800.537.7790.

Sincerely,  
Special District Risk Management Authority

Laura S. Gill, ICMA-CM, ARM, ARM-P, CSDM  
Chief Executive Officer